

Venkatesan Padmanabhan (Venkat)



Founder & CEO- Ceaselez Consulting LLP,
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Ltd

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Summary Profile

Venkat is the founder of Ceaselez and is currently heading both the companies. Venkat is looking after the business operations and also managing the other services including products, integrated IT solutions & business partner services.

Venkat was working for Tieto, heading the global solutions for all Large & Strategic deals. Prior to this he was Global Head of Transition & Service Performance across all large deals. He has significant experience in the marketplace of the Nordics.

Prior to joining Tieto, Venkat worked with Logica (now CGI) for more than 10 years. He was heading the global Application Management operations across 9 European countries & 4 offshore locations (10,000 employees and revenue around 900 million GBP per annum). He also held various global management roles which included end to end service delivery for large IT programs, large complex transition & transformation for many reputed clients like AON, AB Inbev, Michelin, Nokia, to name a few. He was instrumental in the success of outsourcing delivery & growth in these assignments. Consequently, he gained extensive experience working in the European market.

Prior to joining Logica, Venkat served as General Manager – Projects & Business development for Idea Space Solutions in USA (Independently setup & managed the country operations in USA) for 4 years. Before Idea Space, he was heading the IT for a business conglomerate (one of India's largest) & worked with other reputed IT firms in various consulting roles. He thus has a vast experience of 30 years in the global IT industry (with 14 years abroad).

Employment Summary

- 2016 to till date: Ceaselez LLP & Tech Solutions
- 2014 - 2015: Tieto (one of the largest IT services company in the Nordics)
- 2003 - 2013: Logica (Now CGI)
- 1998 - 2002: Ideaspace solutions, Inc (NJ, USA) – subsequently acquired by IGATE
- 1993 - 1998: GMR group of industries
- 1989 - 1993: Other IT companies

Key Skills/ Strengths

- Front-end large sales opportunities.
- Global Operations for large business conglomerates.
- Driving Performance, Productivity & Profitability (Continuous improvement programs).
- Designing, Building & Implementing end-end Enterprise solutions (Business, IT & technology).
- Setting up global outsourcing captive & non-captive centres (offshore, nearshore & onshore).
- Managing large global & complex Transitions, Transformation of outsourcing contracts (AM, AD, Infra, AO & SIAM) & service delivery of large outsourcing programs.
- Extensive cross cultural experience (spanning across USA & Europe)
- Strong Business & Finance analytics
- Crisis management skills – Proven experience of turning around large programs in crisis (major delivery and profitability issues)
- Building relationships with internal & external stake holders.

Other Information

- Lived and worked for 4 years in USA and 11 years in Europe & UK.
- People management & mentoring.
- Extensive experience in Manufacturing industries, developed complex sensitivity analysis for decision support systems in Production planning & control and supply chain management. Good Experience in EPC, BFSI, supply chain, hospitality, retail & logistics, insurance domains.
- Execution excellence & consistently delivering results
(RUTHLESS EXECUTION)

Aspirations

- Develop Ceaselez as a world class Products & Technology solution provider (the company has grown significantly in the last 2 years).
- To effectively use the Sales, Solution, Transition & Transformation, Delivery, Operational & business performance skills and lessons learnt to help clients drive their end-end business strategy successfully
- Working in a convergence model with clients, partnership in progress, risk & reward sharing.
- Design, Build & Implement Enterprise Solutions.
- Innovation and continuous improvement (business transformation).